

Who is CII?

The Council of Institutional Investors (CII) is a nonprofit, nonpartisan association of pension funds, corporate funds, other employee benefit funds, endowments and foundations, with combined assets that exceed \$4.1 trillion. CII's non-voting members include asset management firms with more than \$25 trillion under management. CII is a leading voice for effective corporate governance, strong shareowner rights and vibrant, transparent and fair capital markets. CII promotes policies that enhance long-term value for U.S. institutional asset owners and their beneficiaries.

What is a General Member?

General Membership is open to public and private employee benefit plans, state or local agencies officially charged with investing public fund assets (such as state investment boards) and charitable tax-exempt foundations and endowments, subject to following limitation: Private-sector employee benefit plans may not join as voting members if the plan or plan sponsor's primary line of business includes providing financial, consulting, legal or other services to institutional investors. Funds, not their employees, are considered CII members. General Members are entitled to one vote per fund.

Each General Member belongs to one of four constituencies –public, corporate, labor or endowment and these members elect and serve on CII's Board of Directors.

What are the benefits of membership?

Membership dues are exclusive and all-inclusive. At no additional cost General Members are entitled to access all of CII's private research, publications and advocacy tools, including:

- Be a part of the leadership of CII- General Members may be elected to serve on the Board of Directors or our other leadership committees
- Access a library of plain-English guides on the nuts and bolts of governance basics and all of CII's private research, reports and publications
- Gain access to CII's private membership directory and job board
- Receive the weekly Governance Alert E-newsletter, which contains exclusive, first-hand content from CII and information about hot topics in corporate governance
- Participate in exclusive CII hosted teleconferences, webinars and podcasts on topical issues
- Take part in shaping CII analyses, testimony and CII-led letter writing campaigns to regulators, legislators, companies and other service providers on key issues in corporate governance
- Shape governance policies at portfolio companies by participating in the creation and evolution of CII policies and participating in Council-led engagements with specific U.S. public companies
- Take part in CII's engagement exchange meetings during conferences to engage with companies and shareholders

What does it cost?

Annual dues for CII members are billed on a calendar year and are based on total assets. For retirement plan assets, we base dues on total defined benefit and defined contribution assets. Membership dues are calculated annually, using a formula based on a set rate per \$1 million in assets and CII offers two membership types:

Bundled Membership - \$0.95 per \$1 million in total assets

Includes access to all of CII's private research, education, education, membership databases and advocacy tools as well as attendance fees for employees to attend CII's two annual conferences per year. The minimum dues payment for the bundled membership is \$5,000 and the maximum is \$30,000 per calendar year. Complimentary conference attendance is based on the following annual dues scale:

- \$5,000-10,000 = 3 conference attendees per event
- \$10,001-\$14,999 = 4 conference attendees per event
- >\$15,000 = unlimited attendees

This membership type has a minimum dues level of \$5,000 and a maximum of \$30,000 in annual dues. Members who are at the maximum rate will be billed increases indexed with U.S. inflation rates beginning in 2019.

Additional conference registrations are available for bundled members at a cost of \$650 per attendee per conference. The caps do not apply to plan trustees, on whom there is no limit to conference attendance for bundled members.

Unbundled Membership - \$0.65 per \$1 million in total assets

Includes access to all of CII's research, education, education, membership databases and advocacy tools with additional conference attendance fees of \$1,250 per attendee, per conference paid separately.

This membership type has a minimum dues level of \$3,500 and a maximum dues level of \$24,000. Members who are at the maximum rate will be billed increases indexed with U.S. inflation rates beginning in 2019.

Prospective member organizations will be charged dues based on assets in both their defined contribution and defined benefit plans. Members without defined contribution plans will be charged dues based on the assets in their defined benefit plans.

If you need help calculating dues, just give us a call at 202.822.0800 or email at Melissa@cii.org.